

Request For Proposals Addendum

Addendum Number 1: RFP Questions & Answers / Pre-Proposal Meeting Slides

Date: Thursday, October 9, 2025

RFP #10-EC1-0126 - E-Rate CAT1 Ohio - Form 470 #260000070

To: All Prospective Vendors

The following questions were sent in response to the referenced Solicitation for further clarification. Questions and answers are listed below.

Question 1: For the site locations below, are there any special demarc designations for these WAN circuits in these buildings – for example, Floor #, Suite #, Telco Room, Etc?

- IDEA Health Professions 5816 Wilcab Rd Austin TX 78721
- IDEA Headquarters 2115 W Pike Blvd Weslaco TX 78596
- IDEA Price Hill 2700 Glenway Ave Cincinnati OH 45204
- IDEA Valley View 1011 Glendale Milford Rd Cincinnati OH 45215

Answer:

- IDEA Health Professions 5816 Wilcab Rd Austin TX 78721
 - ARO Data Center Room #601
- IDEA Headquarters 2115 W Pike Blvd Weslaco TX 78596
 - 1st Floor Data Center Room# 158
- IDEA Price Hill 2700 Glenway Ave Cincinnati OH 45204
 - o Bldg. A, 2nd Floor, Room# 350
- IDEA Valley View 1011 Glendale Milford Rd Cincinnati OH 45215
 - o 2nd Floor, MDF Room# 2040







Attachments: Pre-Proposal Conference PowerPoint Slides

End of Addendum





IDEA Public Schools Request for Proposals (RFP) For 10-EC1-0126 E-Rate CAT1 (TX & OH)

Pre-Proposal Meeting
Tuesday, September 23, 2025 @ 10:00 AM CST

Delilah Veliz, Procurement Analyst





Recording

This meeting will be recorded and transcribed for future reference

Please type your name, title, phone number, email address, and organization in the chat

Pre-Proposal Agenda

- Welcome
- Agenda & Solicitation Overview
- Proposal Submission & Selection
- Project Scope and Overview
- Q&A
- Wrap-up





Point of Contact (POC)

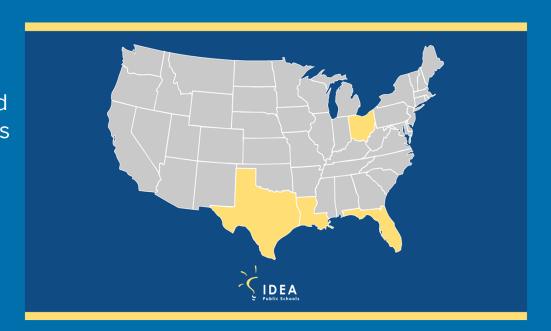
All inquiries regarding this solicitation should be directed to IDEA's:

Procurement Department solicitations@ideapublicschools.org



Disclaimer

This Document serves to aid interested vendors doing business with IDEA. This Document does not constitute legal advice or bind IDEA in any manner.
 Anything stated at this pre-submittal conference is not intended to change any terms and/or conditions stated in the advertised solicitation document.
 Any authorized changes will be made in writing in the form of an Addendum issued by IDEA Procurement Department.





Solicitation Overview (TX & OH)

Purpose: This Request for Proposal ("RFP") is to seek reliable and scalable Wide Area Network (WAN) transport services. These services will ensure resilient, high-speed connectivity between key locations (HUBs) and additional sites (Z locations). The objective is to establish a fully managed, robust network infrastructure that meets current and future bandwidth needs while maintaining compliance with E-Rate guidelines.

- Vendor must agree to participation in the Universal Service Support Mechanism for Schools and Libraries (known as the "E-Rate" Program) as provided for and authorized under the Federal Telecommunications Act of 1996 (Reference 47 U.S.C. § 254, "Universal Service"). Vendor must ensure compliance with all applicable E-Rate rules, requirements, regulations, and mandates.
- ✓ Vendor shall submit with its proposal a valid Service Provider Identification Number ("SPIN"), a valid Federal Communications Commission Registration Number ("FCCRN"), and a statement regarding if vendor is currently on "Red Light Status" or not.

The detailed scope of work can be found in <u>Part II - Scope and Specifications of the Proposal</u>.



Texas & Ohio Sites

The WAN must connect two HUB locations, IDEA Health Professions in Austin, Texas, and IDEA Headquarters in Weslaco, Texas to all satellite (Z) locations specified in RFP's *Appendix A*.

▲ Services are necessary to be effective starting on July 1, 2026, which represents the expiration of the current WAN service.



Required Proposal Format

Respondents must follow the required proposal format detailed in *Part III – Proposal Submission & Requirements* when preparing and submitting a Proposal. <u>Each section of the proposals must be clearly marked.</u>

▲ Failure to follow all the proposal's organizational requirements may result in

disqualification.

| Appendix C: RFP Completion Checklist | | |
|--|--|--|
| The documents and information below are <u>required</u> for proposal submission to be considered complete. Failure to submit the required documents and information may result in a proposal being deemed nonresponsive. | | |
| ☐ Proof of valid Service Provider Identification Number (SPIN) | | |
| ☐ Executive Summary | | |
| ☐ Summary of Experience & Qualifications | | |
| ☐ Response to Evaluation Criteria | | |
| ☐ Attachment A – Title Page | | |
| ☐ Attachment B – Vendor Acknowledgement | | |
| ☐ Attachment C – Insurance or Bonding Requirements | | |
| ☐ Attachment D – IDEA Conflict of Interest Form | | |
| ☐ Attachment E – Texas Ethics Commission Form CIQ | | |
| ☐ Attachment F – Felony Conviction Disclosure Statement | | |
| ☐ Attachment G – Certification Regarding Lobbying | | |
| ☐ Attachment H — Contract Provisions for Contracts Involving Federal Funds | | |
| ☐ Attachment I = Reference Sheet | | |
| ☐ Attachment J – Litigation, Terminations, Claims | | |
| ☐ Attachment K – Proposed Pricing (all tabs completed following Price Sheet Response Instructions) | | |
| ☐ Attachment L – IRS Form W-9 | | |
| ☐ Attachment M— Deviations and Exceptions | | |
| ☐ Attachment N – Certification Regarding Drug-Free Workplace | | |
| ☐ Attachment O – Child Support Certification | | |
| ☐ Appendix A – Sites | | |
| ☐ Appendix B — Vendor E-Rate Service Provider Number Requirement | | |
| ☐ Appendix C − RFP Completion Checklist | | |
| ☐ Description of Proposal | | |
| ☐ Timeline for bringing all sites online | | |
| ☐ Network diagram displaying the paths to be used to serve each endpoint | | |
| □ Network Coverage Map | | |
| Prepared draft service contract ready for signing included in proposal | | |
| Respondent has read, understands, and agrees to RFP requirements to include but not limited to the scope of work, | | |
| vendor requirements, contract requirements, pricing requirements, timeline requirements, network design, and construction requirements as outlined within this RFP. | | |
| Construction requirements as outlined within this RFP. ☐ Respondent agrees with the E-Rate Program Integrity Assurance (PIA) Review in Section A on page 15 of the RFP. | | |
| □ Respondent agrees with the E-Mate Program Integrity Assurance (PIA) Review in Section A on page 15 of the RPP. □ By selecting this checkbox, the vendor acknowledges and agrees to the terms and conditions outlined in this | | |
| solicitation document. | | |
| SCHOOL BESTON MONAGEMENT. | | |
| Signature of Authorized Representative Date | | |
| i | | |





Proposed Pricing

Respondents <u>must</u> provide pricing utilizing IDEA's Proposed Pricing Attachment. IDEA will not review or consider pricing provided in an alternative format. Refer to the *Price Sheet Response Instructions* within each Excel file.

- ▲ Texas: Attachment K Proposed Pricing (3 tabs to complete)
- ▲ Ohio: Attachment O Proposed Pricing





Request for Proposals Tentative Timeline

Timeline:

All dates and times are tentative and subject to change.

| First Advertisement Date/Issue Date: | Wednesday, September 3, 2025 |
|--|--|
| Second Advertisement Date: | Wednesday, September 10, 2025 |
| Pre-Proposal Meeting: | Tuesday, September 23, 2025 @ 10:00 AM CST |
| Respondent Question Cut-Off Date: | Wednesday, October 1, 2025, no later than 12:00 PM CST |
| Questions Response from IDEA: | Thursday, October 9, 2025 |
| Proposals Due by Date & Time: | Friday, November 7, 2025, no later than 12:00 PM CST |
| Anticipated Evaluation Period: | Wednesday, November 12, 2025 – Monday, November 17, 2025 |
| Anticipated Board Meeting & Approval: | January 2026 |
| Initial Proposed Contract Term: Renewal option #1: | July 1, 2026-June 30, 2027 July 1, 2027-June 30, 2028 |
| Renewal option #2: Renewal option #3: | July 1, 2028-June 30, 2029 July 1, 2030-June 30, 2031 |



Submittal Procedures

Due: Friday, November 7, 2025 @ 12:00 PM CST

TEXAS

Proposal Submission: Proposals may be submitted using the <u>Public Purchase</u> or <u>Self-Service</u> website, or by sending one (1) clearly identified hard copy ORIGINAL of the Proposal to:

IDEA Public Schools

RFP #10-EC1-0126 E-Rate CAT1 Texas - Form 470 #260000069

Attn: Purchasing Department

2115 West Pike Blvd Weslaco, TX 78596

Proposals MUST be received by IDEA by the specified due date and time outlined in the timeline. Each proposal MUST be sealed and marked with the relevant information; failure to do so may result in the proposal not being considered.

Note: Faxed or emailed Proposals will not be accepted. Acceptance Period is 120 days from the date of the proposal submission deadline unless otherwise stated in writing.

OHIO

Proposal Submission: Proposals may be submitted using the <u>Public Purchase</u> or by sending one (1) clearly identified hard copy ORIGINAL of the Proposal to:

IDEA Public Schools

In C/o IDEA Greater Cincinnati, Inc.

RFP #10-EC1-0126 E-Rate CAT1 Ohio - Form 470 #260000070

Attn: Purchasing Department

2115 West Pike Blvd Weslaco, TX 78596

Proposals MUST be received by IDEA by the specified due date and time outlined in the timeline. Each proposal MUST be sealed and marked with the relevant information; failure to do so may result in the proposal not being considered.

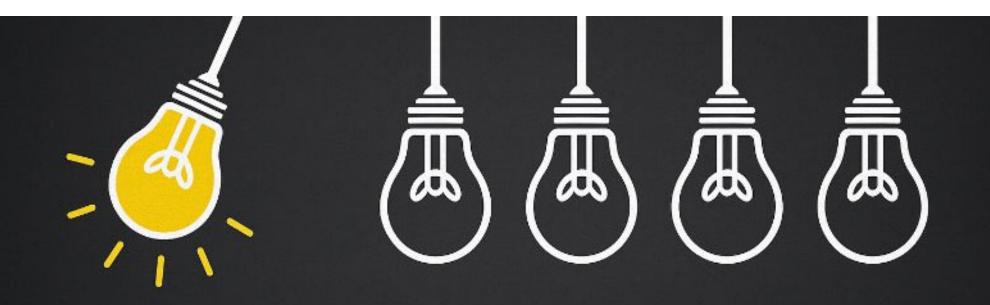
Note: Faxed or emailed Proposals will not be accepted. Acceptance Period is 120 days from the date of the proposal submission deadline unless otherwise stated in writing.

Evaluation Criteria

| Evaluation Criteria | Weight (Points) | Description |
|---|--------------------|--|
| Cost of E-Rate eligible Products and/or services | 26 | Vendor's proposed price of E-Rate <u>eligible</u> products and/or services. |
| Technical & Functional Suitability | 20 | The extent to which the proposed goods or services meet the district's needs. This includes, but is not limited to technical specifications, functional requirements, and service expectations as outlined in the RFP. |
| Reputation & Reliability | 19 | Vendor's demonstrated reliability and reputation as evidenced by past performance, industry references, third-party evaluations, overall standing in the marketplace, and previous working relationship with the district |
| Total Cost of Ownership | 10 | Total long-term cost to acquire the vendor's goods and/or services. This includes the total <u>ineligible</u> cost to the district for acquiring and maintaining the proposed goods and/or services throughout the full duration of the agreement. |
| Quality of Proposed Goods and/or Services | 10 | The quality of the proposed goods and/or services based on the RFP requirements. |
| Terms & Conditions | 10 | Offeror's proposed contract terms and conditions. |
| Completeness of Proposal | 5 | Evaluators will ensure that all required elements of the proposal have been included and meet the specified submission guidelines. |
| Total Possible Score | 100 | |

▲ A detailed explanation of the evaluation criteria can be found on **Part IV – Evaluation Criteria** of the RFP.





ANY QUESTIONS?

Closing

If you haven't done so already, please type your name, title, email, phone number, and organization in the chat.

