



IDEA Headquarters
2115 W. Pike Boulevard
Weslaco, Texas 78596
Phone 956.377.8000
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Request For Proposals Addendum

Addendum Number: 1

RFP Questions & Answers

Date: Wednesday, October 29, 2025

RFP #16-ERCAT2-0126 E-Rate CAT 2 Form 470 #260000322

To: All Prospective Vendors

The following is the link to the Pre-Proposal Meeting held on Tuesday, October 21, 2025, at 10:00 AM CST for RFP #16-ERCAT2-0126.

[Recap: RFP #16-ERCAT2-0126: Pre-Proposal Meeting Tuesday, October 21 | Meeting | Microsoft Teams](#)

The following questions were sent in response to the referenced solicitation for further clarification. Questions and answers are listed below.

Question 1: Please provide a part number for the reCommScope 9ft blue patch cable?

Answer: The reCommScope 9ft blue patch cable part number is UC1BBB2-0ZF009, or equivalent.

Question 2: Would you happen to have the Eaton model number for this bid?

Answer: The Eaton model number for this bid is 9PX3000RT-L and 5P550R, or equivalent.

Question 3: I saw the bid was released for your school. I have a quick question; do you plan on using a network card with the 5P550R UPS units? I see the NMC quantities are more than the UPS, so I just want to be certain.

Answer: Yes, the quantities are for both 9PX3000RT-L and 5P550R UPS (or equivalent) units.

Question 4: Do you currently have any type of Management platform you are using (ie: Catalyst Network Manager)?



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Answer: Yes, we do currently have a Management platform.

Question 5: I noticed the Access Points are for the Meraki Cloud....do you use the Meraki Portal for Switch management / monitoring as well?

Answer: Yes, we do use Meraki Cloud.

Question 6: Do you have any information about the closets at each site?

How many closets per site?

How many switches per closet?

Speed of Site backbone (Core/MDF to IDF speed - 10Gig? 25 Gig?)

Type of Fiber (multimode or singlemode)?

Answer:

- How many closets per site? Closets per site vary. But we have an average of 5 per site.
- How many switches per closet? Switches per closet vary. However, we average 4 switches per closet.
- Speed of Site backbone (Core/MDF to IDF speed - 10Gig? 25 Gig?) 10G
- Type of Fiber (multimode or singlemode)? Multimode

Question 7: Will two post rack kits be required for any of the UPS units in the Bill of Material?

Answer: No, two post rack kits will not be required for any of the UPS units in the Bill of Material.

Question 8: Could the district provide maps and square footage of buildings that require Wireless Surveys?

Answer: Due to safety and security concerns, maps will not be publicly available. However, the awarded vendor will receive copies of any diagrams post award.

Question 9: What type of fiber is being used in the building for requested LRM optics?

Answer: Multi-mode is the type of fiber is being used in the building for requested LRM optics.



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Question 10: Are additional stacking power cables being requested for SAN and Phase 1 campuses?

Answer: No, additional stacking power cables are not being requested for SAN and Phase 1 campuses.

Question 11: The Cisco Access points in the RFP are mGig capable. However, the requested Cisco 9300 switches do not have any mGig ports. Is there a reason for this that you can share?

Answer: We are not implementing mGig at this moment.

Question 12: We've submitted a vendor application for the online portal but currently are in pending status. I spoke to Humberto Hinojosa who advised me to submit a question here.

Can we have clarification on the license and support terms being requested in the spreadsheet? Currently both 3 and 5 yr terms are called out for multiple different line items.

Answer: Our current environment consists of a hybrid network consisting of Cisco Catalyst and Cisco Meraki. We are looking for an EA Licensing Model (or equivalent) to address the various models and the multiple line items to account for all the different device types.

Question 13: Hello,

I am was hoping you could provide an idea of the size of the UPS required for this 470 for IDEA Public Schools (470# 260000322)

Are these all going to be rack mounted UPS?

Answer:

- Eaton 9PX3000RT-L (or equivalent)
 - Height: 3.41 in
 - Width: 17.32 in
 - Depth: 23.82 in
- Eaton 5P550R (or equivalent)
 - Height: 1.7 in
 - Width: 17.2 in



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- Depth: 14.3 in
- Are these all going to be rack mounted UPS? Yes, they will be rack mounted.

Attachments: Pre-Proposal Conference PowerPoint Slides

END OF ADDENDUM

**IDEA Public Schools
Request for Proposals (RFP)
For
16-ERCAT2-0126
E-Rate Category 2– Form 470 #260000322**

Pre-Proposal Meeting
Tuesday, October 21 @ 10:00 AM CST

Felicia Black, Procurement Analyst



Recording

This meeting will be recorded and transcribed for future reference

Please type your name, title, phone number, email address, and organization in the chat

Pre-Proposal Agenda

- Welcome
- Agenda & Solicitation Overview
- Proposal Submission & Selection
- Project Scope and Overview
- Q&A
- Wrap-up



Point of Contact (POC)

All inquiries regarding this solicitation should be directed to IDEA's:

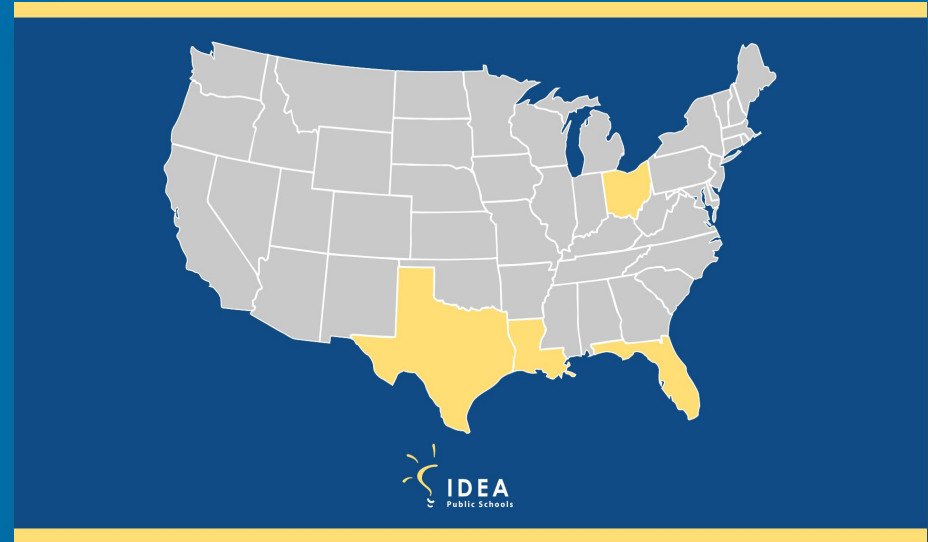
Procurement Department

solicitations@ideapublicschools.org



Disclaimer

- This Document serves to aid interested vendors doing business with IDEA. This Document does not constitute legal advice or bind IDEA in any manner. Anything stated at this pre-submittal conference is not intended to change any terms and/or conditions stated in the advertised solicitation document. Any authorized changes will be made in writing in the form of an Addendum issued by IDEA Procurement Department.



Solicitation Overview (TX & OH)

Purpose: This Request for Proposal (“RFP”) solicits proposals for the provision of structured cable LAN networks, racks, network electronics, uninterruptible power supplies (UPS), as applicable. These services will encompass the installation, configuration, and ongoing maintenance of the devices throughout the E-Rate funding period. The primary objective is to establish a fully managed and robust network infrastructure that effectively meets both current and future requirements while ensuring compliance with E-Rate guidelines.

- ⚠ Vendor must agree to participation in the Universal Service Support Mechanism for Schools and Libraries (known as the “E-Rate” Program) as provided for and authorized under the Federal Telecommunications Act of 1996 (Reference 47 U.S.C. § 254, “Universal Service”). Vendor must ensure compliance with all applicable E-Rate rules, requirements, regulations, and mandates.
- ⚠ Vendor shall submit with its proposal a valid Service Provider Identification Number (“SPIN”), a valid Federal Communications Commission Registration Number (“FCCRN”), and a statement regarding if vendor is currently on "Red Light Status" or not.

The detailed scope of work can be found in Part II – Scope and Specifications of the Proposal.

Sites

Campus Name	Address	City	State	Zip Code	Longitude	Latitude
IDEA INGRAM HILLS	3115 Majestic Dr	San Antonio	TX	70820	-98.595313	29.467999
IDEA BURKE	10434 Marbach Rd	San Antonio	TX	78245	-98.696297	29.413333
IDEA KYLE	640 Philomena Dr	Kyle	TX	78640	-97.863715	29.997238
IDEA PFLUGERVILLE	1901 E Wells Branch Pkwy	Pflugerville	TX	78660	-97.621243	30.421848
IDEA RIO VISTA	210 N Rio Vista Rd	Socorro	TX	79927	-106.285795	31.654506
IDEA EDMERE	15101 Edgemere Blvd	El Paso	TX	79938	-106.19517	31.7985
IDEA LOS ENCINOS	5400 S Ware Rd	McAllen	TX	78503	-98.26997	26.16154
IDEA ROBINDALE	3802 E Ruben Torres Sr. Blvd	Brownsville	TX	78521	-97.45554	25.94821
IDEA Brownsville	4395 Paredes Line Rd	Brownsville	TX	78526	-97.4866981	25.9687896
IDEA McAllen	201 N Bentsen Rd	McAllen	TX	78501	-98.2713688	26.2104061
IDEA Pharr	600 E Las Milpas Rd	Pharr	TX	78577	-98.1925391	26.113254
IDEA Weslaco	2931 E Sugarcane Dr	Weslaco	TX	78599	-97.975804	26.184712
IDEA North Mission	2706 N Holland Ave	Mission	TX	78574	-98.3282786	26.2365921
IDEA Henry	5820 Briarwood Ave	Midland	TX	79707	-102.182747	32.021282

The information regarding the sites can be found in ***Appendix A: Sites*** of the RFP.

⚠ Services are necessary to be effective starting on July 1, 2026, which represents the expiration of the current service.

Required Proposal Format

Respondents must follow the required proposal format detailed in *Part III – Proposal Submission & Requirements* when preparing and submitting a Proposal. Each section of the proposal must be clearly marked.

 **Failure to follow all the proposal's organizational requirements may result in disqualification.**

6. **Required Forms- ALL FORMS REQUIRING SIGNATURE MUST BE SIGNED AS INDICATED**

Attachment A – Title Page. This form must be completed and included as the cover sheet for Proposals submitted in response to this RFP.

Attachment B – Vendor Acknowledgement

Attachment C – Evidence of Insurance

Attachment D – Certification Regarding Drug-Free Workplace

Attachment E – Non-Collusion Statement

Attachment F – IDEA Conflict of Interest Form

Attachment G – Texas Ethics Commission Form CIQ

Attachment H – Child Support Certification

Attachment I – Equal Opportunity and Nondiscrimination

Attachment J – Felony Conviction Disclosure Statement

Attachment K – Certification Regarding Lobbying

Attachment L – Debarment or Suspension Certificate

Attachment M – Contract Provisions for Contracts Involving Federal Funds

Attachment N – Reference Sheet

Attachment O – Criminal History Review of Vendor/Contractor Employees

Attachment P – Litigation, Termination, Claims

Attachment Q – Proposed Pricing

Attachment R – IRS Form W-9

Attachment S – Deviations and Exceptions

7. **Appendix A** Sites

8. **Appendix B** Vendor E-Rate Service Provider Number Requirement

9. **Appendix C** Checklist

10. **Additional Documentation (Optional)** Additional documents may be submitted in instances where additional documentation is needed and not already captured.

Proposed Pricing

Respondents must provide pricing utilizing IDEA's Proposed Pricing Attachment. IDEA will not review or consider pricing provided in an alternative format. Refer to the *Price Sheet Response Instructions* within the Excel file.

Pricing Attachment - Category 2

Applicant (ID#): 200000068
 ID#:
 Name: IDEA
 Service Provider:
 ID#:
 Group Contract #:
 Contract Name:
 Contract # (if applicable):
 Contract Price:
 Bid Item Description:

Pricing Sheet Response Instructions

*Please complete the pricing table with your proposed solution. The blue columns are auto-populated and should not be edited.
 **If you do not plan to offer a specific item, please place "N/A" in the Proposed Solution "Make" column.
 ***Specify the make/model for the items listed below to ensure a better understanding of the specific equipment to be provided. In Item 1, make/model, all proposals that include solutions.
 ****Specify the make/model for the items listed below to ensure a better understanding of the specific equipment to be provided. In Item 1, make/model, all proposals that include solutions.
 *****Specify the make/model for the items listed below to ensure a better understanding of the specific equipment to be provided. In Item 1, make/model, all proposals that include solutions.

Type of Equipment	Requested Solution (or equivalent)		Quantity	**Proposed Solution		Unit Cost	***Extended Price	****Extended Price (with applicable taxes and fees)				*****Extended Price (with applicable taxes and fees)			
	Make	Model #		**Make	**Model #			Qty	Unit Cost	Qty	Unit Cost	Qty	Unit Cost	Qty	Unit Cost
Item 1: Network Switch	Cisco	WS-C3750E-24T	400					400	\$1,000	400	\$1,000	400	\$1,000	400	\$1,000
Item 2: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 3: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 4: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 5: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 6: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 7: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 8: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 9: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 10: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 11: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 12: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 13: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 14: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 15: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 16: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 17: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 18: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 19: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 20: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 21: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 22: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 23: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 24: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 25: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 26: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 27: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 28: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 29: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 30: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 31: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 32: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 33: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 34: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 35: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 36: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 37: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 38: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 39: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 40: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 41: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 42: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 43: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 44: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 45: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 46: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 47: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 48: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 49: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 50: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 51: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 52: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 53: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 54: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 55: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 56: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 57: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 58: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 59: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 60: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 61: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 62: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 63: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 64: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 65: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 66: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 67: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 68: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 69: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 70: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 71: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 72: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 73: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 74: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 75: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 76: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 77: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 78: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000
Item 79: Network Switch	Cisco	WS-C3750E-24T	40					40	\$1,000	40	\$1,000	40	\$1,000	40	\$1,000

Request for Proposals Tentative Timeline

Timeline:

All dates and times are tentative and subject to change.

First Advertisement Date/Issue Date:	Wednesday, October 15, 2025
Second Advertisement Date:	Tuesday, October 21, 2025
Pre-Proposal Meeting:	Tuesday, October 21, 2025 @ 10:00 AM CST
Respondent Question Cut-Off Date:	Thursday, October 23, 2025, NO Later than 12:00 PM CST
Questions Response from IDEA:	Wednesday, October 29, 2025, NO Later than 12:00 PM CST
Proposals Due by Date & Time:	Friday, November 28, 2025, NO Later than 2:00 PM CST
Anticipated Evaluation Period:	Thursday, December 4, 2025 – Thursday, December 11, 2025
Anticipated Board Meeting & Approval:	January 30, 2026
Initial Proposed Contract Term:	July 1, 2026-September 30, 2027
Renewal option #1:	July 1, 2027-September 30, 2028

Submittal Procedures

Due: Friday, November 28, 2025 @ 2:00 PM CST

Proposal Submission: Proposals may be submitted using the [Public Purchase](#) or [Self-Service](#) website, or by sending One (1) clearly identified hard copy ORIGINAL of the Proposal to:

IDEA Public Schools

RFP # 16-ERCAT2-0126 Texas

Attn: Purchasing Department-E-Rate CAT 2 for Texas Form 470 # 260000322

2115 West Pike Blvd

Weslaco, TX 78596

Proposals MUST be received by IDEA by the specified due date and time outlined in the timeline. Each proposal MUST be sealed and marked with the relevant information; failure to do so may result in the proposal not being considered. Please ensure that all submissions are received by IDEA by the designated due date and time.

Note: Faxed or emailed Proposals will not be accepted. Acceptance Period is 120 days from the date of the proposal submission deadline unless otherwise stated in writing.



Evaluation Criteria

Evaluation Criteria	Weight (Points)	Description
Cost of E-Rate eligible Products and/or services	26	Vendor's proposed price of E-Rate <u>eligible</u> products and/or services.
Technical & Functional Suitability (Meets Needs)	20	The extent to which the proposed goods or services meet the district's needs. This includes, but <u>not</u> limited to technical specifications, functional requirements, and service expectations as outlined in the RFP.
Reputation & Reliability	14	<u>Vendor's</u> demonstrated reliability and reputation as evidenced by past performance, industry references, third-party evaluations, overall standing in the marketplace, and previous working relationship with the district
Total Cost of Ownership	10	Total long-term cost to acquire the vendor's goods and/or services. This includes the total <u>ineligible</u> cost to the district for acquiring and maintaining the proposed goods and/or services throughout the full duration of the agreement.
Quality of Proposed Goods and/or Services	10	The quality of the proposed goods and/or services based on the RFP requirements.
Terms & Conditions	10	Offeror's proposed contract terms and conditions.
Completeness of Proposal	5	Evaluators will ensure that all required elements of the proposal have been included and meet the specified submission guidelines.
Responsiveness of Offeror	5	Proximity of vendor offices/staff; local vendor representation.
Impact on the ability to comply with laws and rules relating to historically underutilized businesses.	0	Pass / Fail. Offeror should provide documentation which demonstrates commitment to minority and women-owned business enterprises (M/WBE).
Total Possible Score	100	



A detailed explanation of the evaluation criteria can be found on
Part IV – Evaluation Criteria of the RFP.



ANY QUESTIONS?

Closing

If you haven't done so already, please type your name, title, email, phone number, and organization in the chat.

