



Evaluation Criteria	Evaluation Criteria (Refer to Scoring Guide)	Weight [W]	DISYS Solutions Inc. (Total Average)	NetSync Network Solutions (Total Average)	Telepro Communications (Total Average)
<b>Evaluation Criteria 1</b> Eligible Costs	<p>Material and Labor: The total cost of ownership for the eligible components of the proposed service encompasses all one-time and recurring costs. It is important to note that E-Rate eligible costs refer to the pre-discount cost of the solution, excluding the post-discount portion that remains the responsibility of the applicant. As previously mentioned, the bid must clearly delineate the E-Rate eligible portion of the project.</p> <p>E-Rate Eligible Costs: The following formula will be used to determine cost points for scoring when applicable:</p> <p>Formula: (Lowest Proposed Price / Proposed Price) x Assigned Points</p> <p>Example Price Proposals and scoring results based on a 50-point scale:            Proposer Proposed Price Score            Proposer A \$ 10,000.00 -&gt; (\$10,000.00 / \$10,000.00) x 50 = 50 pts            Proposer B \$ 10,500.00 -&gt; (\$10,000.00 / \$10,500.00) x 50 = 47.6 pts            Proposer C \$ 25,000.00 -&gt; (\$10,000.00 / \$25,000.00) x 50 = 20 pts</p> <p>This scoring method ensures a fair assessment of proposals based on their pricing relative to the lowest bid.</p>	40%	24.12	26.96	40.00
<b>Evaluation Criteria 2</b> Compatibility	The vendor's proposed equipment is compatible with the existing LAN/WAN infrastructure.	25%	25.00	25.00	10.50
<b>Evaluation Criteria 3</b> Technical Merit	The proposal includes an evaluation of the technical capabilities of the bidder's staff and the effectiveness of their proposed solution.	15%	15.00	15.00	7.10
<b>Evaluation Criteria 4</b> Prior Experience	<p>The vendor's track record and standing within the industry will be assessed based on past performance on similar projects, client references, and overall customer satisfaction. Consideration will also be given to any accolades, certifications, or industry recognition received by the vendor. Additionally, the vendor's history of meeting deadlines, adhering to quality standards, and resolving issues or complaints in a professional manner will be taken into account.</p> <p>Note: This information will be captured from the provided Attachment N: Reference Sheet.</p>	10%	8.40	8.40	7.60
<b>Evaluation Criteria 5</b> Ineligible Costs	The total cost of ownership for the ineligible components of the proposed service encompasses all one-time and recurring costs associated with those components. This includes any expenses that are not eligible for E-Rate funding and must be borne by the applicant.	5%	4.40	5.00	4.00
<b>Evaluation Criteria 6</b> Terms & Conditions	<p>Proposals must include a concise description of the capabilities that satisfy the requirements outlined in the RFP. Emphasis will be placed on the completeness and clarity of the content.</p> <p>The offeror must agree to the General and Supplemental Terms and Conditions, and any exceptions to these terms should be provided in writing.</p>	5%	5.00	4.60	3.00
<b>100%</b>					
<b>Grand Total Score</b>			<b>81.92</b>	<b>84.96</b>	<b>72.20</b>

**Please Note:**

IDEA Public Schools is committed to fostering a competitive bidding process focused on cost-effectiveness, network performance, and future scalability. Vendors were asked to present solutions that would support IDEA's mission to provide high-quality education, bolstered by state-of-the-art WAN connectivity.

Proposals were evaluated based on criteria aligned with IDEA's objectives, as reflected in the evaluation rubric. The highest-scoring vendor, NetSync Network Solutions, was awarded RFP #7-EC2-0125 E-Rate CAT 2 Texas (San Antonio) Form 470 #250000241.