



Solicitation No.: 7-EC2-0125 (OHIO)  
 Solicitation Title: **E-Rate CAT2 Form 470 #250000250**  
 Evaluation Period: **12/5/24 - 12/10/24**  
 Final Version: **12/17/2024**

Evaluation Criteria	Evaluation Criteria (Refer to Scoring Guide)	Weight [W]	Netsync Network Solutions (Total Average)	Hamilton Clermont Cooperative (Total Average)
Evaluation Criteria 1 Eligible Costs	<p>Material and Labor. The total cost of ownership for the eligible components of the proposed service. Total cost of ownership takes into account all one-time and recurring costs. Note that E-Rate eligible costs refers to the pre-discount cost of the solution, not the post-discount portion of costs that are the responsibility of the Applicant. As stated above the bid must clearly identify the E-Rate eligible portion of the project.</p> <p><b>E-Rate Eligible Costs:</b> The following formula will be used to determine cost points for scoring when applicable:</p> <p style="text-align: center;"><i>Formula:</i>  <math>(\text{Lowest Proposed Price} / \text{Proposed Price}) \times \text{Assigned Points}</math></p> <p><b>Example:</b> Price Proposals and scoring results based on a 50-point scale:            Proposer Proposed Price Score            Proposer A \$ 10,000.00 - &gt; <math>(\\$10,000.00 / \\$10,000.00) \times 50 = 50</math> pts            Proposer B \$ 10,500.00 - &gt; <math>(\\$10,000.00 / \\$10,500.00) \times 50 = 47.6</math> pts            Proposer C \$ 25,000.00 - &gt; <math>(\\$10,000.00 / \\$25,000.00) \times 50 = 20</math> pts</p> <p>This scoring method ensures a fair assessment of proposals based on their pricing relative to the lowest bid.</p>	40%	40.00	29.37
Evaluation Criteria 2 Compatibility	The vendor's proposed equipment is compatible with existing LAN/WAN infrastructure <b>(MAX 25 POINTS)</b>	25%	25.00	25.00
Evaluation Criteria 3 Technical Merit	The vendor described in detail the approach or methodology in which the company will provide services as requested in the RFP. The vendor include detailed services that will be provided, timelines, milestones, deliverables, etc. as applicable <b>(MAX 15 POINTS)</b>	15%	15.00	12.20
Evaluation Criteria 4 Prior Experience	<p>Service provider has positive experience with schools districts and/or K-12 schools.</p> <p>Vendor's track record and standing within the industry, including past performance on similar projects, client references, and customer satisfaction. Consideration will be given to any accolades, certifications, or industry recognition, as well as the Vendor's history of meeting deadlines, and quality standards, and resolving issues or complaints professionally. Bidders should provide proof of their experience in the industry providing the service/equipment for which they are submitting bids.            Note: This will be captured from the provided references on Attachment M - Reference Sheet. <b>(MAX 10 POINTS)</b></p>	10%	9.20	5.60
Evaluation Criteria 5 Ineligible Costs	<p>The total cost of ownership for the ineligible components of the proposed service encompasses all one-time and recurring costs associated with those components. This includes any expenses that are not eligible for E-Rate funding and must be borne by the applicant.</p> <p>Vendor has clearly identified the E-Rate ineligible costs withing their proposal <b>(MAX 5 POINTS)</b></p>	5%	5.00	3.00
Evaluation Criteria 6 Terms & Conditions	<p>Vendor's proposed contract terms and conditions</p> <p>Proposal provides a concise description of capabilities to satisfy the requirements of the RFP. Emphasis will be placed on completeness and clarity of content. The offeror agrees to the General Terms and Conditions and provides, in writing, any exceptions to any of the terms <b>(MAX 5 POINTS)</b></p>	5%	4.80	4.80
		100%		
<b>Grand Total Score</b>			<b>99.00</b>	<b>79.97</b>



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<b>NAME OF FIRM</b>	<b>Final Score</b>	<b>RANKING</b>
<b>Netsync Network Solutions</b>	99.00	1
<b>Hamilton Clermont Cooperative</b>	79.97	2