



Evaluation Criteria 1		
TAB 4 – Cost Proposal		American Bus Sales
1	Total cost to IDEA to acquire goods and/or services <b>(MAX 35 POINTS)</b> *Points will be awarded based on the following formula: $Lowest\ Bid / Proposer's\ Bid \times 35 = Points\ Received$ . As an example, the following sample scoring matrix is provided: <b>(SEE COST TABLE TAB IN WORKBOOK)</b>	29.17
Evaluation Criteria 2		
TAB 5 – Vendor's Capabilities		
1	Vendor's ability to deliver buses by the designated deadline specified within this RFP <b>(MAX 25 POINTS)</b> .	12.33
Evaluation Criteria 3		
TAB 6 – Vendor's ability to provide goods/services		
1	Vendor's ability to provide quality buses that meet the required specifications as outlined in this RFP <b>(MAX 8 POINTS)</b> .	4.92
2	Vendor submitted factory name and location, floor diagrams and warranty information as requested in the RFP <b>(MAX 7 POINTS)</b> .	
Evaluation Criteria 4		
TAB 7 – Vendor's Customer Service		
1	Vendor's ability to provide excellent customer service including resolving issues with goods delivered and repairs <b>(MAX 8 POINTS)</b> .	0.33
2	Vendor completed and submitted <i>Attachment H - Vendor Questionnaire</i> <b>(MAX 7 POINTS)</b> .	
Evaluation Criteria 5		
TAB 8 – Vendor's Reputation		
1	Vendor provided three (3) verifiable references <b>(MAX 5 POINTS)</b> .	5.17
2	Vendor's reputation as verified with three (3) verifiable references <b>(MAX 5 POINTS)</b> .	
<b>GRAND TOTAL SCORE</b>		<b>51.92</b>



**RFP #7-BTV-0224 Ohio Transportation Vehicle Vendors**

NAME OF FIRM	Final Score	RANKING
American Bus Sales	51.92	1