



| Evaluation Criteria 1                               |  |                            |              |
|---|--|----------------------------|--------------|
| TAB 4 – Vendor's eligible costs                     |  | Charter Communications Op. | Comcast      |
| 1   | E-Rate eligible recurring and non-recurring costs <b>(MAX 50 POINTS)</b><br>*Points will be awarded based on the following formula: Lowest Bid / Proposer's Bid x 50 = Points Received. As an example, the following sample scoring matrix is provided: (SEE COST TABLE TAB IN WORKBOOK) | 48.80                      | 32.40        |
| Evaluation Criteria 2                               |  |                            |              |
| TAB 5 – Vendor's ability to comply with RFQ         |  |                            |              |
| 1   | Ability to support requirements as laid out in the RFP <b>(MAX 20 POINTS)</b>  | 28.60                      | 21.60        |
| 2   | Ability to meet proposed contract terms and conditions <b>(MAX 10 POINTS)</b>  |                            |              |
| Evaluation Criteria 3                               |  |                            |              |
| TAB 6 – Vendor's ineligible costs                   |  |                            |              |
| 1   | E-Rate ineligible recurring or one-time costs <b>(MAX 5 POINTS)</b>  | 4.00                       | 2.20         |
| Evaluation Criteria 4                               |  |                            |              |
| TAB 7 – Vendor's demonstrated scalability           |  |                            |              |
| 1   | Demonstrated scalability of technology through pricing for higher tiered bandwidths <b>(MAX 5 POINTS)</b>  | 2.80                       | 2.80         |
| Evaluation Criteria 5                               |  |                            |              |
| TAB 8 – Vendor's reputation and quality of services |  |                            |              |
| 1   | Service uptime and availability reliability <b>(MAX 5 POINTS)</b>  | 6.00                       | 5.00         |
| 2   | Minimum of three verifiable references are provided <b>(MAX 5 POINTS)</b>  |                            |              |
| <b>GRAND TOTAL SCORE</b>                            |  | <b>90.20</b>               | <b>64.00</b> |



**RFP #8-EC1-0124 WAN Service for FLORIDA - Form 470 #240001096**

| <b>NAME OF FIRM</b>               | <b>Final Score</b> | <b>RANKING</b> |
|-----------------------------------|--------------------|----------------|
| <b>Charter Communications Op.</b> | 90.20              |                |
| <b>Comcast</b>                    | 64.00              |                |
|                                   |                    |                |
|                                   |                    |                |
|                                   |                    |                |
|                                   |                    |                |
|                                   |                    |                |