



IDEA Headquarters
2115 W. Pike Boulevard
Weslaco, Texas 78596
Phone 956.377.8000
Fax 956.447.3796

Request For Proposals Addendum Addendum Number 1: RFQ Questions & Answers

Date: Wednesday, October 30, 2024

RFP #7-EC2-0125 for E-Rate CAT 2 Texas Form 470 #250000241

To: All Prospective Vendors

The following questions were sent in response to the referenced Solicitation for further clarification. Questions and Answers are listed below.

Question 1: Are multiple visits going to be required for any one of these RFPs? For example, the installation of switches in one visit and APS in another.

Answer: The goal is to achieve all the work in one trip to keep things as efficient as possible.

Question 2: Are walk-throughs being scheduled?

Answer: Walk-throughs can be scheduled with the awarded vendor during the network discovery phase.

Question 3: Is there a network map available to distribute?

Answer: Site floor plans will be distributed to the awarded vendor during the network discovery phase.

Question 4: We are happy to meet up and share our unique value and why we are a multi-year Gartner leader for Wired / Wireless / Indoor Location Tracking (check out the link below my signature for details).

Answer: Please note that to ensure a fair and open competitive bidding process takes place, the District will not entertain any discussion with a service provider and/or prospective bidder. Kindly review USAC's guidance on an Open & Fair Process at <https://www.usac.org/e-rate/applicant-process/comepeve-bidding/open-fair-process/>. If



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you have any questions for the District please reference the RFP for the manner to ask questions. We welcome your interest to bid on this RFP, and we want to ensure that all USAC rules and guidelines are followed.

Attachments: Pre-Proposal Conference PowerPoint Slides

End of Addendum

**IDEA Public Schools
Request for Proposals (RFP)
For
7-EC2-0125 for E-Rate CAT2
(OH, LA, & TX)**

Pre-Proposal Meeting

Friday, October 25, 2024 @ 10:00 AM CST

Delilah Veliz, Procurement Analyst



Recording

This meeting will be recorded and transcribed for future reference

Please type your name, title, phone number, email address, and organization in the chat

Pre-Proposal Agenda

- Welcome
- Agenda & Solicitation Overview
- Proposal Submission & Selection
- Project Scope and Overview
- Q&A
- Wrap-up



Point of Contact (POC)

All inquiries regarding this solicitation should be directed to IDEA's:

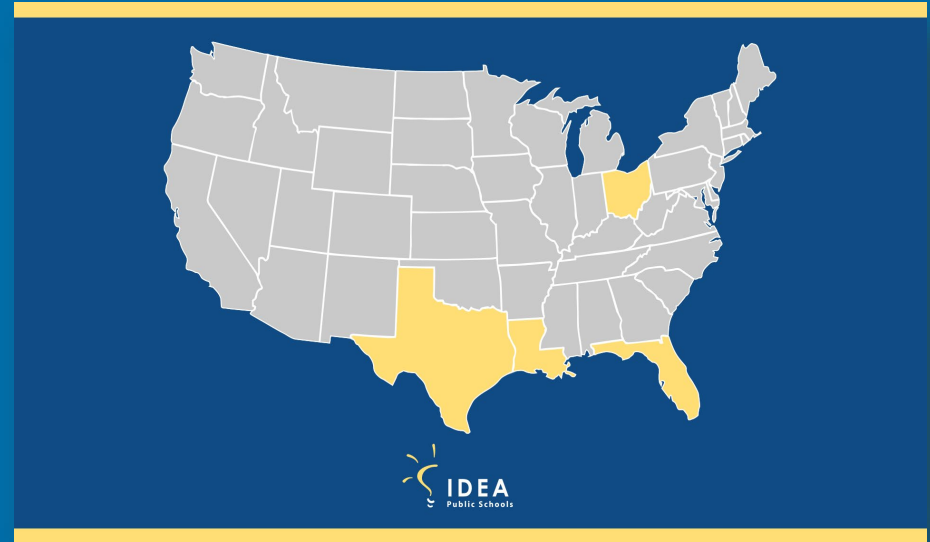
Procurement Department

solicitations@ideapublicschools.org



Disclaimer

- This Document serves to aid interested vendors doing business with IDEA. This Document does not constitute legal advice or bind IDEA in any manner. Anything stated at this pre-submittal conference is not intended to change any terms and/or conditions stated in the advertised solicitation document. Any authorized changes will be made in writing in the form of an Addendum issued by IDEA Procurement Department.



Solicitation Overview (Ohio & Louisiana)

Purpose: This RFP is for network expansion to include upgrades or purchases of essential networking equipment, such as core network switch and licensing solutions to complete the LAN network. CAT2 good and services are being requested for IDEA's Ohio, Louisiana, and Texas campuses.

- ⚠ ***Vendor must agree to participation in the Universal Service Support Mechanism for Schools and Libraries (known as the “E-Rate” Program) as provided for and authorized under the Federal Telecommunications Act of 1996 (Reference 47 U.S.C. § 254, “Universal Service”). Vendor must ensure compliance with all applicable E-Rate rules, requirements, regulations, and mandates.***

The detailed scope of work and vendor requirements can be found in Part II – Scope and Specifications of the Proposal within the RFP documents.

Solicitation Overview (Texas)

Purpose:

This Request for Proposal (“RFP”) solicits proposals for the provision of structured cable LAN networks, network electronics, uninterruptible power supplies (UPS), as applicable. These services will encompass the installation, configuration, and ongoing maintenance of the devices throughout the E-Rate funding period.

- ⚠ ***Vendor must agree to participation in the Universal Service Support Mechanism for Schools and Libraries (known as the “E-Rate” Program) as provided for and authorized under the Federal Telecommunications Act of 1996 (Reference 47 U.S.C. § 254, “Universal Service”). Vendor must ensure compliance with all applicable E-Rate rules, requirements, regulations, and mandates.***

The detailed scope of work and vendor requirements can be found in Part II – Scope and Specifications of the Proposal within the RFP documents.

Solicitation Overview Continued

Appendix C: RFP Completion Checklist

The documents below are required for a proposal submission to be considered complete. Failure to submit the required documents may result in a proposal being deemed nonresponsive.

- Vendor shall submit with its proposal a valid Service Provider Identification Number ("SPIN") and a valid Federal Communications Commission Registration Number ("FCCRN") and a statement regarding if vendor is currently on "Red Light Status" or not
- Executive Summary
- Summary of Experience & Qualifications
- Detailed Response to Evaluation Criteria
- Part V: Acceptance & Acknowledgement of General Terms and Conditions
- Attachment A: Title Page
- Attachment B: Vendor Acknowledgement
- Attachment C: Evidence of Insurance
- Attachment D: Certification Regarding Drug-Free Workplace
- Attachment E: Non-Collusion Statement
- Attachment F: IDEA Conflict of Interest Form
- Attachment G: Equal Opportunity and Nondiscrimination
- Attachment H: Felony Conviction Disclosure Statement
- Attachment I: Certification Regarding Lobbying
- Attachment J: Debarment or Suspension Certificate
- Attachment K: Contract Provisions for Contracts Involving Federal Funds
- Attachment L: Criminal History Review of Vendor/Contractor Employees
- Attachment M: Reference Sheet (minimum of 3 verifiable references)
- Attachment N: Recent and Ongoing Projects
- Attachment O: Litigation, Terminations, Claims
- Attachment P: Proposed Pricing (pricing must be submitted on this form)
- Attachment Q: IRS Form W-9
- Attachment R: Deviations and Exceptions

Proposed Pricing for 7-EC2-0125

Pricing Attachment - Category 2
Applicant (BEN): DECA GREATER CINCINNATI (Voice HR)
BEN: TR07623
Form 470#: 750000250
Service Provider:
SFR#:
Contact Name:
Contact E-mail:
Contact Phone:
Pre-Proposal Attendee:

Pricing Sheet Response Instructions
 *Please complete the yellow cells with your proposed solution. The blue columns are autopopulated and should not be edited.
 **If you do not plan to offer a specific line item, please place "N/A" in the Proposed Solution "Make" Column.
 ***Specific models have been listed below to provide a better understanding of the specs the applicant is interested in. As per E-rate rules, ALL proposals that include solutions functionally equivalent to the models listed below will be reviewed and considered. If you provide an equivalent solution, you must also provide documentation that demonstrates the solution listed on your response is functionally equivalent to what is requested.
 ****Should there be a discrepancy between the fees listed in this Pricing Attachment and any other proposal response document, the fees offered in this document shall prevail.

Requested Solution (or equivalent)				Proposed Solution				Proposal Cost Calculations			
Type of Equipment	Make	Model #/SKU	Quantity	**Make	***Model #/SKU	Quantity	Unit Cost	E-Rate Eligible % of the Model	Total Extended Cost	Total Extended E-rate Eligible Cost	Total Extended E-rate Eligible Cost
Data Distribution	Example Brand	Example Model	5	ABC Brand	XYZ Model	5	3000	100%	3000	3000	3000
Wireless Data Distribution	Motorola	Motorola V101-E Indoor AP	25								
License	UC-ENT 210R	Motor MTR Enterprise License, 5YR	25								
Data Distribution	MCS20-48FP-204	Motor M2020-48FP U.S. Best CallMgt	10								
License	UC-AC20-48FP	Motor M2020-48FP Enterprise 5YR	10								
Data Distribution	MA-PWR	Motor M2020-AC-PWR	10								
Transceiver	MA-SFP-10G	Motor M2020-AC-PWR	4								
Transceiver	SFP-80GB-LR-4	Cisco 80 Gbps LR Single-Mode	4								
Miscellaneous	MA-CBL-400-84	Motor M2020-84 QFP Cables, 1 Meter	4								
Data Protection	SPC3000RTN	SPC 3000RTN AMERICAN SWD 10 Bay SPC 3000RTN 10 Bay Rack 1 Tower 2U, Embedded Run Capable	2								
Miscellaneous	NET-4000-AG	Canon Digital Network Card	2								
Miscellaneous	Shipping/Installation										
Total Quoted Costs:									80.00		
E-rate Eligible Costs:									80.00		
E-rate Ineligible Costs:									80.00		

Pricing Attachment - Category 2
Applicant (BEN): DECA GREATER CINCINNATI (Valley View)
BEN: TR07623
Form 470#: 750000250
Service Provider:
SFR#:
Contact Name:
Contact E-mail:
Contact Phone:
Pre-Proposal Attendee:

Pricing Sheet Response Instructions
 *Please complete the yellow cells with your proposed solution. The blue columns are autopopulated and should not be edited.
 **If you do not plan to offer a specific line item, please place "N/A" in the Proposed Solution "Make" Column.
 ***Specific models have been listed below to provide a better understanding of the specs the applicant is interested in. As per E-rate rules, ALL proposals that include solutions functionally equivalent to the models listed below will be reviewed and considered. If you provide an equivalent solution, you must also provide documentation that demonstrates the solution listed on your response is functionally equivalent to what is requested.
 ****Should there be a discrepancy between the fees listed in this Pricing Attachment and any other proposal response document, the costs offered in this document shall prevail.

Requested Solution (or equivalent)				Proposed Solution				Proposal Cost Calculations			
Type of Equipment	Make	Model #/SKU	Quantity	**Make	***Model #/SKU	Quantity	Unit Cost	E-Rate Eligible % of the Model	Total Extended Cost	Total Extended E-rate Eligible Cost	Total Extended E-rate Eligible Cost
Data Distribution	Example Brand	Example Model	5	ABC Brand	XYZ Model	5	3000	100%	3000	3000	3000
Wireless Data Distribution	HP46-HV	Motor M2020-48FP U.S. Best CallMgt	42								
License	UC-ENT 210R	Motor MTR Enterprise License, 5YR	42								
Data Distribution	MCS20-48FP-204	Motor M2020-48FP U.S. Best CallMgt	2								
License	UC-AC20-48FP	Motor M2020-48FP Enterprise 5YR	2								
Data Distribution	MA-PWR	Motor M2020-AC-PWR	2								
Miscellaneous	MA-CBL-400-84	Motor M2020-84 QFP Cables, 1 Meter	4								
Miscellaneous	Shipping/Installation										
Total Quoted Costs:									80.00		
E-rate Eligible Costs:									80.00		
E-rate Ineligible Costs:									80.00		

Request for Proposal Tentative Timeline

Timeline:

All dates and times are tentative and subject to change.

First Advertisement Date/Issue Date:	Wednesday, October 16, 2024
Second Advertisement Date:	Wednesday, October 23, 2024
Pre-Proposal Meeting:	Friday, October 25, 2024, at 10:00 AM CST
Respondent Question Cut-Off Date:	Monday, October 28, 2024, at 12:00 PM CST
Questions Response from IDEA:	Wednesday, October 30, 2024
Solicitation Closing Date & Time:	Tuesday, December 3, 2024, at 2:00 PM CST
Anticipated Evaluation Period:	December 5, 2024 – December 10, 2024
Board Meeting & Approval:	January 2025
Initial Proposed Contract Term:	July 1, 2025 - September 30, 2026
Renewal 1:	July 1, 2026 - September 30, 2027
Renewal 2:	July 1, 2027 - September 30, 2028

Submittal Procedures

Due: Tuesday, December 3, 2024 @ 2:00 PM CST

Louisiana:

Proposal Submission: Proposals may be submitted using the [Public Purchase](#) or by sending one (1) clearly identified hard copy ORIGINAL of the Proposal to:

IDEA Public Schools
In c/o IDEA Public Schools Louisiana, Inc.
RFP #7-EC2-0125 for Louisiana Form 470 #250000249
Attn: Purchasing Department
2115 West Pike Blvd
Weslaco, TX 78596

Ohio:

Proposal Submission: Proposals may be submitted using the [Public Purchase](#) or by sending one (1) clearly identified hard copy ORIGINAL of the Proposal to:

IDEA Public Schools
In C/o IDEA Greater Cincinnati, Inc.
RFP #7-EC2-0125 for Ohio Form 470 #250000250
Attn: Purchasing Department
2115 West Pike Blvd
Weslaco, TX 78596

Texas:

Proposal Submission: Proposals may be submitted using the [Public Purchase](#) or [Self-Service](#) website, or by sending One (1) clearly identified hard copy ORIGINAL of the Proposal to:

IDEA Public Schools
RFP # 7-EC2-0125 Texas
Attn: Purchasing Department-E-Rate CAT 2 for Texas Form 470 # 250000241
2115 West Pike Blvd
Weslaco, TX 78596

 **RFP submissions must be clearly marked with the RFP number, title, and Form 470 number**

RFP Submittal Requirements

- Each proposal must be organized and follow the required format as stated in the RFP
- Each proposal must include all the required information and documentation specified within the RFP
- Each section must be appropriately tabbed and inclusive of all required submittals

Evaluation Criteria

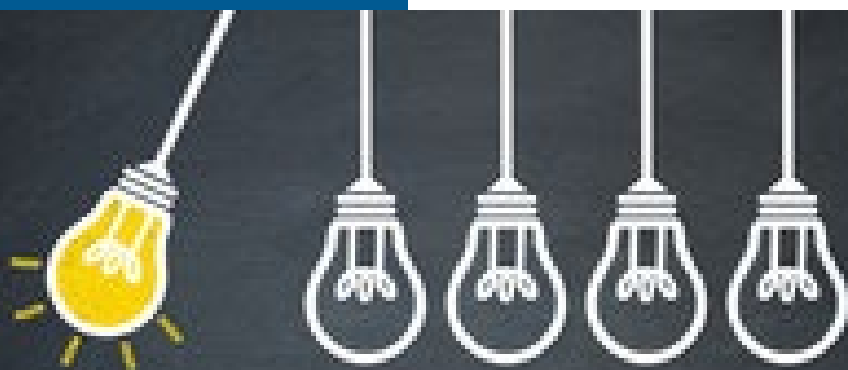


Ohio & Louisiana:

% Weight	Evaluation Criteria
40%	Eligible Costs: E-Rate eligible cost of products/services
25%	Compatibility: How well the proposed solution integrates into the existing infrastructure
15%	Technical Merit: Ability of staff and/or solution to support requirements of this solicitation
10%	Prior Experience: Service Provider has positive experience with District or similar K-12 schools
5%	Ineligible Costs: E-Rate ineligible costs of products/services
5%	Terms and Conditions: Vendor's proposed contract terms and conditions
100 %	Total Possible Score

Texas:

% Weight	Evaluation Criteria
40%	Eligible Costs: E-Rate eligible cost of products/services
25%	Compatibility: How well the proposed solution integrates into the existing infrastructure
15%	Technical Merit: Ability of staff and/or solution to support requirements of this solicitation
10%	Prior Experience: Service Provider has positive experience with District or similar K-12 schools
5%	Ineligible Costs: E-Rate ineligible costs of products/services
5%	Terms and Conditions: Vendor's proposed contract terms and conditions
100 %	Total Possible Score



ANY QUESTIONS?

Closing

If you haven't already, please type name, title, contact information, and organization in the chat

