



**IDEA Headquarters**  
2115 W. Pike Boulevard  
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## RFP Addendum

Date: 04/26/2022

### **RFP: #15-RFP-GNRL-2022 AP Teacher PD Services**

To: All Prospective Vendors:

Addendum: Provide Answers to Vendor Questions

1. **Question: Re: paragraph 1d ("Student Award Services")** – we do not receive student AP score data from the College Board. Is it envisioned that IDEA Public Schools would potentially collect AP score data, provide it to us, and then have us issue monetary awards to students? Also, would the funds for the student awards come from IDEA Public Schools, or would it be expected that those awards would be at our cost?

**Answer:** Yes, we would collect and provide AP score data. Our intention is to partner with a vendor to deliver payments to students as part of the contract with IDEA and will pay the vendor to then make payments to students.

2. **Question: Re: paragraph 1e ("Teacher Honorarium Services")** - We would be able to track teacher attendance at our professional development trainings to support this. We have a similar clarifying question: Would the \$60/day lump sum per teacher paid at the end of the year be provided by Idea Public Schools to vendor, if vendor were the party issuing such payments?

**Answer:** Yes, our intention is to partner with a vendor to deliver payments to teachers as part of the contract with IDEA and will pay the vendor to then make payments to students.

3. **Question:** We already have 9 IDEA schools licensed with us. Is this information relevant to include in our RFP? If so, where would be the best section to include this data?

**Answer:** Include as one of the required References, list all schools, and feel free to use our 2115 West Pike Blvd., Weslaco, TX 78596; 956-377-8000 information.



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4. **Question:** In the References addendum, we have provided references to four other Texas high schools. They are not district-level contacts, as we felt our school-level administrator contacts would be able to provide more meaningful feedback if contacted. We hope that is ok.

**Answer:** Yes, that is ok.

5. **Question: Re: pricing** - Is it acceptable if we provide multiple pricing proposals in our response? Our pricing changes with volume. The more student seats that are purchased, the lower our unit price. We are contemplating providing an option for just your AP students, and another for all students at a lower unit price. If you look at the attached usage reports from Rio Grande City and Donna, much of the existing usage this year is outside of AP. So it seems worth it to include a pricing proposal for all students for consideration. Your guidance here would be helpful as we want to ensure we remain within the scope of the RFP.

**Answer:** At this time, we only want to focus on AP. Please provide tier pricing for each region (Texas and Louisiana if different) so we have options.

6. **Question:** We employ many current educators as part-time coaches to deliver trainings and to write content for trainings. We find it of great value to have current educators in the classroom serve in these roles, and school districts we partner with find this a beneficial professional development opportunity for their staff. If we were to employ IDEA teachers or staff in these part-time roles, would it violate the conflict of interest policy included in the RFP on page 22? If yes, would there ever be an exception granted given the nature of the role?

**Answer:** This would need to be discussed again at time of award to understand how many and for what time period. We might address on a case by case basis.

7. **Question:** There were questions surrounding how to quote and could they quote only for AP, but also for all students. The reason being is that one company is already providing services to 9 schools where each student has access to all core content, not just AP specific. Should they quote both ways?

**Answer:** At this time, we only want AP services quotes.



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8. **Question:** Public training vs. private training. Should they quote both ways or they can provide menu and we can select.

**Answer:** Please quote both ways.

9. **Question:** Are funds to be paid to students and teachers paid by IDEA or do they need to factor that into their proposal? If they need to pay and cover cost, do we know how much was paid out in the past?

**Answer:** See answer to #1 above. Student honorariums are \$100/qualifying score. Teacher honorariums are paid at \$200/qualifying score.